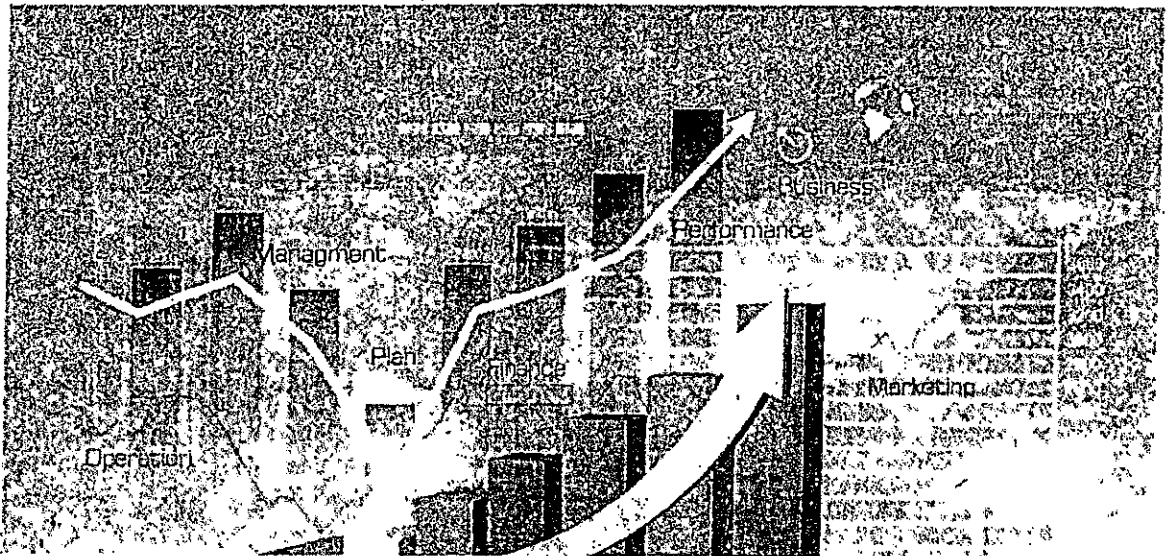


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# SENATE OF PAKISTAN



## REPORT OF THE SENATE STANDING COMMITTEE ON COMMERCE



**REPORT OF THE SENATE STANDING COMMITTEE ON  
COMMERCE ON STARRED QUESTION NO. 95 ASKED BY SENATOR  
FAISAL SALEEM REHMAN, IN THE SITTING OF THE SENATE  
HELD ON 25<sup>TH</sup> JANUARY, 2022 REGARDING "THE NUMBER OF  
DELEGATIONS VISITED ABROAD FOR PROMOTION OF TRADE  
DURING THE LAST THREE YEARS WITH COUNTRY-WISE BREAK  
UP"**

**PRESENTED BY  
SENATOR ZEESHAN KHANZADA  
CHAIRMAN**

## SENATE SECRETARIAT

### REPORT OF THE SENATE STANDING COMMITTEE ON COMMERCE ON STARRED QUESTION NO. 95 ASKED BY SENATOR FAISAL SALEEM REHMAN, REGARDING "THE NUMBER OF DELEGATIONS VISITED ABROAD FOR PROMOTION OF TRADE DURING THE LAST THREE YEARS WITH COUNTRY- WISE BREAK UP"

I, Senator Zeeshan Khanzada, Chairman of the Standing Committee on Commerce have the honour to present, on behalf of the Committee, this report on Starred Question No.95 asked by Senator Faisal Saleem Rehman, in the sitting of the Senate held on 25<sup>th</sup> January, 2022 regarding "The Number of delegations visited abroad for promotion of trade during the last three years with country-wise-break up". The matter was referred to the Senate Standing Committee Commerce for consideration and report.

2. The composition of the Committee is as under:

1. Senator Zeeshan Khanzada	Chairman
2. Senator Mirza Muhammad Afridi (Dy. Chairman)	Member
3. Senator Fida Muhammad	Member
4. Senator Saleem Mandviwalla	Member
5. Senator Nuzhat Sadiq	Member
6. Senator Ahmed Khan	Member
7. Senator Imamuddin Shouqeen	Member
8. Senator Manzoor Ahmed Kakar	Member
9. Senator Danesh Kumar	Member
10. Senator Palwasha Muhammad Zai Khan	Member
11. Senator Muhammad Qasim	Member
12. Senator Mohammad Abdul Qadir	Member
13. Senator Shaukat Fayaz Ahmed Tarin	Member
14. Minister for Commerce	Ex-officio Member

3. The Committee took up discussion on the issue in its meeting held on 28<sup>th</sup> February, 2022. The following members attended the meeting.

1. Senator Zeeshan Khanzada	Chairman
2. Senator Mirza Muhammad Afridi (Deputy Chairman)	Member
3. Senator Fida Muhammad	Member
4. Senator Danesh Kumar	Member
5. Senator Palwasha Muhammad Zai Khan	Member

**AGENDA ITEM NO.1**

S#	Details of the Delegations	No of delegates	b) Country-Wise details/ Break-Up Of Investment Resulting From The Visits	Names of the Delegates	Cos/ Expenditure	Progress / Response from the visits
1.	Sea Food Delegation visited Thailand and Vietnam from 25-31st August 2019	09 members	<p>TDAP paid subsidy to delegates @ US\$100/day as DA and 50% of air ticket amount.</p> <p><u>Calculation:</u>  <u>TA</u>            50% of Rs. 148,000 x 9 = Rs. 666,000  <u>DA</u>            US\$ 100 per delegate per day for 6 days (exchange rate \$153.35) = Rs. 849,690            Total Subsidy amount Rs:1,515,690</p>	<ol style="list-style-type: none"> <li>1. M/s Orb Exim Corporation (Pvt) Ltd-MR. IFTIKHAR ALAM</li> <li>2. M/s maritime Seafood-MR. SHAHID RAIFHORE</li> <li>3. M/s Trade Contingental-SYED HASAN ABBAS</li> <li>4. M/s Arabian Sea Products-MR. ABDUL AZIZ MEMON.</li> <li>5. M/s Karim Impex-MR. ALI REMCOO</li> <li>6. M/s Arsala Sea Food-MR. MUHAMMAD ZAFAR IQBAL</li> <li>7. M/s Aqwa Foods Enterprises-MR. DAWOOD KARIM USMAN</li> <li>8. M/s Pak International Company-MR. ABDUL MAJEED</li> <li>9. M/s Maritime Fisheries-MR. AZHAR ALI DEWAN</li> </ol>	<p>The total expenditure incurred by TDAP was Rs:1,515,690</p>	<p>Due to this visit our exports of seafood to Thailand has increased from US\$ 115.06 in 2018 to US\$ 161.57. However, due to COVID-19 this momentum of increasing exports did not maintain in 2020</p>
2.	Sialkot Chamber of Commerce & Industry (1-4 Nov, 2021)	14 members	Turkey	<ol style="list-style-type: none"> <li>1. M/s AIZ &amp; Co. - Mr. Zahran Iftikhar</li> <li>2. M/s Glorious Mercantile Corp. Pvt, Ltd - Mr. Muhammad Ibrahim</li> <li>3. M/s. Wembley Sports - Mr. Tahir Nadeem</li> <li>4. M/s ACME Surgical - Mr. Nouman Ahmed Chaudhry</li> <li>5. M/s. Weldon Instruments - Mr. Junaid Amin</li> <li>6. M/s. Medica International - Mr. Qaisar Anwar Sheikh</li> <li>7. M/s. Shabi G. Mrs. Tooba Kazmi</li> </ol>	<p>Self funded</p>	<p>Fruitful consultations were held with, MUSIAC ASKON, ATIK (Council of Turkey Europe Trade Corporation) on expansion of Pak-trade through it wide network opportunities were identified in sports good and surgical instrument As a follow-up, pal</p>

				<p>8. M/s. All trend Instruments - Mrs. Rukhshanda Aslam</p> <p>9. M/s. Beauty Star enterprises - Mrs. Nadia Qaisar</p> <p>10. M/S. Capital Sports corp. (Pvt) Ltd - Mrs. Mariam Saddiqa</p> <p>11. M/s. Mukhtar Sports - Mr. Khurram Aslam</p> <p>12. M/s. Actumen Surgical (PVT) Ltd. - Mr. Qaiser Ikram Dohay</p> <p>13. M/s. Starla Group - Mr. Muhammad Sarwar</p> <p>14. Uk Pak Dental - Mr. Muhammad Aslam</p>	<p>companies are in constant contact with Turkish companies.</p>
3.	Pakistan Sports Goods Association (13-15 Dec 2021)	04 members	Ukraine	<p>1. Rasco Impex - Rana Naseer Ahmed</p> <p>2. Nadia International - Ch. Arif Iqbal</p> <p>3. Kashmiry International - Mushtaq Ahmed Butt</p> <p>4. Cynosure Industries - Najaf Butt</p>	<p>SGMEA got business leads from their visit to Ukraine. The delegation held meetings with Federation of sports tourism, head of sports industry, Ukrainian sports management, representatives of squash and boxing federation, and sports giant Intersports. Both sides are currently into correspondence for joint ventures and opening of companies' offices in each other countries.</p>
4.	TDAP coordinated for Trade Delegation of 102 businesspersons to Uzbekistan,	102 members	Uzbekistan	<p>1. Habib Calico - Hunain Hamid</p> <p>2. Qasimi Industry - Muhammed Hanif Lakhany</p> <p>3. KB Enterprises - Azan Nasir</p> <p>4. Fair Deal Mills pvt Ltd - Hamid Zahid</p> <p>5. KB Enterprises - Nazir Nasir</p> <p>6. Fair Deal Mills pvt Ltd - Saeed Ahmad</p>	<p>• approximate US\$ 50 million agreements/deals were signed during the business forum</p> <p>• 14 MOUs were signed</p>

<p>led by Advisor on commerce, for Pak-Uzbek Trade Conference July 2021 at Tashkent, Uzbekistan. The Prime Minister of Pakistan has also visited the event on 15-16 July 2021.</p>		<p>Sheikh</p> <ol style="list-style-type: none"> <li>7. FPCCI Al-Riaz - Mian Nasser Hyatt Meeqo</li> <li>8. RASHID TEXTILE PRINTING IND. (PVT) LTD. - Idrees Ahmad</li> <li>9. MDM industries - Abbad Farooq</li> <li>10. Sapphire Finishing Mills Ltd - Muhammad Tahir Mehmood Khan</li> <li>11. Sapphire Finishing Mills Ltd - Syed Mohsin Javeid Bokhari</li> <li>12. Rajby - Masood Naqi</li> <li>13. Lala Industries - Muhammad Pervez Lala</li> <li>14. Kohinoor Mills - Ismail Aamir Fayyaz</li> <li>15. Gohar Textile Mills - Gohar Mustafa Chaudhry</li> <li>16. Representing Fidec &amp;ex pr. FPCCI PAISALABAD - IHTASHAM Javed</li> <li>17. Super Asia - Umar Ashraf</li> <li>18. Garment Resources - Adnan Abbas Poonawala</li> <li>19. Global Apparel - Muhammad Afif</li> <li>20. ZIS Textile Pvt Ltd - Zafar Iqbal Sarwar</li> <li>21. Cherone - Muhammad Kashif Ashfaq</li> <li>22. Mehmood Group - Anees Khwaja</li> <li>23. Sarena Textile - Hamid zamin</li> <li>24. Sapphire - Shahid abdullah</li> <li>25. Soraj Cotton Mills - Adil Bashir</li> <li>26. APTMA - Shahid Munir</li> <li>27. Ejaz Textile - Gohar Ejaz</li> <li>28. Fatima Group - Farwad Ahmed</li> <li>29. Ayesha Group - Rafim Nasir</li> <li>30. Nishat Group - Muhammad Mansha</li> <li>31. Lucky Cement and Lucky Motors - Muhammad Ali Tabba</li> <li>32. M/s COCO Traders (Pvt) Ltd. - Sheikh</li> </ol>	
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- Muhammad Kamran
33. M/s COCO Traders (Pvt) Ltd. - Sania Kamran
  34. "Royal Leather" - Azam Muhammad Malik
  35. Genix Pharma (Private) Limited - Chudhary Muhammad Israr Sharif
  36. Sante Pvt. Ltd. - Muhammad Sohaib Mullick
  37. Sante Pvt. Ltd. - Tauqeer Ul Haq
  38. Ophth. Pharma - Dr. Mahwash Akhtar Khan
  39. Marhaba Laboratories (Pvt.) Ltd. - Muhammad Usman Sheikh
  40. Herbion - Nadeem Khalid
  41. Getz Pharma - Khalid Mahmood
  42. M/s. Pharma Health Pakistan (Private) Limited - Shahzeb Akram
  43. Medizan laboratories - Ansar Farooq
  44. Ipram international - Chaudhary Pervaiz Ahmed Warriach
  45. Syntex Pharma - Mirza Abdur Rehman
  46. CCL Pharma - Onair Maruf
  47. Hub Salt - Ismail Suttar
  48. Nimir Chemical Pak Ltd. - Anjum Nisar
  49. Descon - Taimur Saeed
  50. Reliance - Jai Kumar
  51. Pchem - MUHAMMAD ALI CHEEMA
  52. Forward Sports - Javaid Akhtar
  53. R&I Electrical Appliances Pvt. Ltd. - Muhammad Faisal
  54. Pak Elektron Ltd. - Muhammad Saleem
  55. Orient - Fazal Ahmed
  56. Orient - Bilal Iftikhar
  57. MDS Company - Binyamin Yousuf

	<p>58. AK Solutions - Atif Naseem  59. International Business System - Kashif Naseem  60. Roshan Enterprises - Khalid Ejaz Qureshi  61. Al-Rafique Enterprises - Muhammad Riaz  62. PA International - Aslam Pakhali  63. Fahad Traders - Fahad Iqbal  64. Best Transport - Raminz Ali Rabbani  65. Info Tech - Naseer Ahmad Akhtar  66. Info Tech - Harris bin Naseer  67. zahid Group and highland resorts - Syed Zahid Hassan  68. TBPS - Ibrar Khan  69. Impex corporation - Ismail Abdullah Ismail  70. Paramaid logistics - Yaqoob Sheikh  71. Paramaid logistics - Naveed Lillah Khan  72. The truth international - Prince Muhammad Fahad Thaheem  73. Burraq international - Muhammad Atter Sultan  74. Zaki Solution - Yasir Ali  75. Coastal converters - Mushtaq Chhapra  76. Coastal converters - Farah Raza  77. Pak world trade and expo centre - Khurshaed Barlas  78. TCS - KHALID NAWAZ AWAN  79. TCS - QASIM AWAN  80. TCS - AHMED ZAFAR  81. TCS - HARRIS JAMALI  82. TBPS - Muhammad Ibrahim  83. AKD Group - Nasir Rizwan Hashmi  84. AKD Group - Tanweer Hussain  85. Sarhad Chamber - Ghazanfar Bilour</p>	
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5.	TDAP coordinated for Trade Delegation of businesspersons for 4th Meeting of the Pakistan-Tajikistan Joint Business Council held on the sidelines of SCO Summit on 16th	57	Tajikistan	<p>86. Sarhad Chamber - Zahid Ullah  87. Sarhad Chamber - Faiz Muhammad  88. Sarhad Chamber - Imran Ishaq  89. Sarhad Chamber - Hasnain Khurshid Ahmad  90. Sarhad Chamber - Sohail Javaid  91. Sarhad Chamber - Muhammad Asif  92. Sarhad Chamber - Shahzad Anjum  93. Sarhad Chamber - Sherbaz Ilyas Chazanfar Bilour  94. Sarhad Chamber - Manzoor Elahi  95. Sarhad Chamber - Junaid Altaf  96. Sarhad Chamber - Adeel Rauf  97. MPA - Bilawal Afridi  98. MNA - Ramesh Kumar Vankwani  99. Al-Asad Rice Mills - Muhammad Kazim Khandwala  100. Haji Khushi Muhammad and Co. - Muhammad Raza  101. SAFIA RICE MILLS - Ahmad Mubarak Chaudhry  102. Ishfaq and company - Ishfaq Ali</p>	Self-Funded.	<ul style="list-style-type: none"> <li>• approximately US\$ 20 million</li> <li>• agreements/deals were signed during the event</li> <li>• 16 MOUs signed between Pakistani &amp; Tajik companies</li> </ul>
				<p>1. M/S National Logistic Cell - Usman Mansoor  2. MM Ellahi Traders - Manzoor Ellahi  3. M/s Haji Fateh Khan Enterprises Pvt Ltd - Haji Fateh Khan  4. M/s Yaseen Transport Co. (Pvt) Ltd - Mr. Fojan  5. Pyramid Logistics Pvt. Ltd. - Muhammad Yaqoob Shaikh  6. Best Transport Pvt Ltd - Ramiz Rabbani  7. TPL Logistics - Salman Alliana  8. Jalat Khan &amp; Co. Pvt Ltd - Haji Nadir Khan</p>		

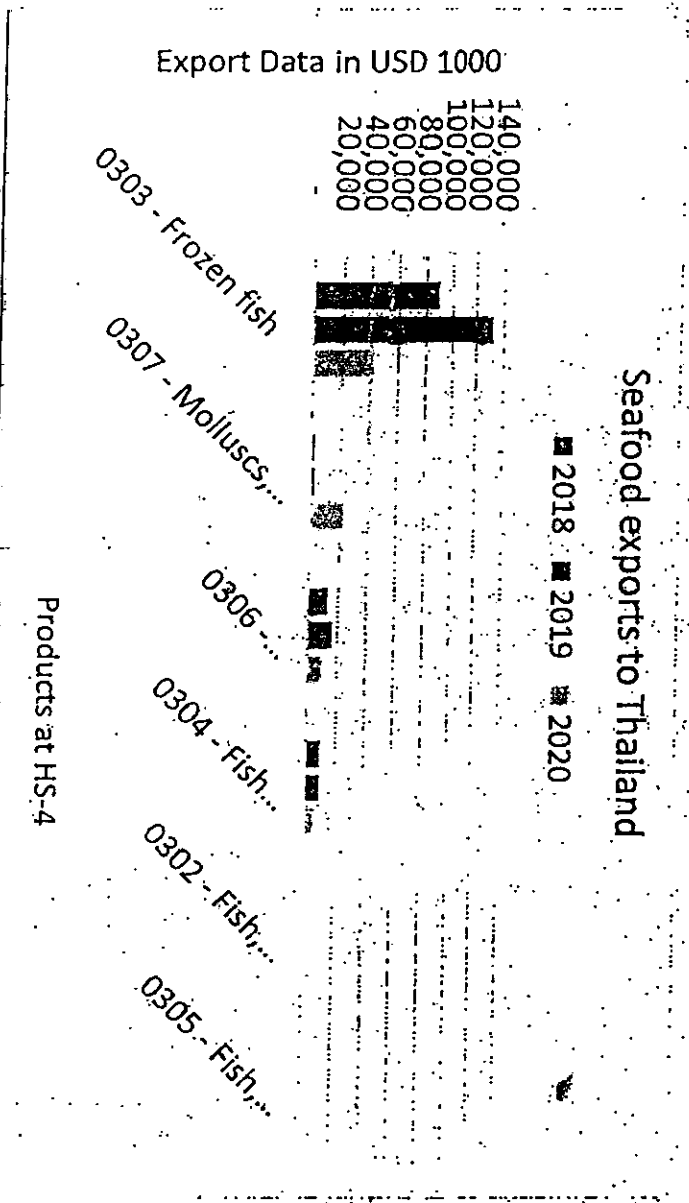


<p>September, 2021. The Prime Minister of Pakistan has also visited the event on 15-16 September, 2021.</p>		<p>(Chaman CCI)</p> <ol style="list-style-type: none"> <li>9. M/s. Qadri Transport Company - Haji Abdullah Achakzai (Quetta CCI)</li> <li>10. Faisal Movers - Ahmed Shahzad</li> <li>11. Banigala Traders Pvt Ltd - Fizza Rafique</li> <li>12. Zafa Pharmaceuticals Laboratories Pvt Ltd - Dr. Syed Qamar Ali</li> <li>13. Sante Pvt Ltd - Director</li> <li>14. CCL Life Sciences - Tauqeer Ul Haq</li> <li>15. Friends Pharmaceuticals - Syed Umair Maroof</li> <li>16. Davis Pharmaceuticals - Muhammad Talal Saleem</li> <li>17. Pacific Pharmaceuticals - Amanullah Shaikh</li> <li>18. Focus &amp; rule Pharma - Kamish Omer</li> <li>19. Bio Labs Pharma - Fazli Hanan</li> <li>20. Fedro Pharmaceuticals Lab Pvt Ltd - Usman Shaikat</li> <li>21. M/s. Syntex pharmaceuticals - Junaid Altaf (SARHAD CCI)</li> <li>22. Maxitech FVT Ltd - Mirza Abdul Rehman (FPCCI)</li> <li>23. Marhaba Laboratories - Nadir Hasan Khan</li> <li>24. Taqwa Pharmaceutical and Surgical - Muhammad Usman Sheikh</li> <li>25. M/s Fruit Fresh Pvt Ltd. - Naveed Qadir</li> <li>26. Roshan Traders (Kinnow) - Sagib Raut</li> <li>27. Al-Rafique Enterprises (Kinnow) - Khalid Ijaz</li> <li>28. Fresh Fru - Muhammad Riaz</li> <li>29. Fahad Traders - Muhammad Shahzad Sheikh</li> <li>30. Iftekhar &amp; Co (IAC) - Fahad Iqbal</li> <li>31. Mian Travel &amp; Trade (Pvt.) Ltd. - Waheed</li> </ol>	
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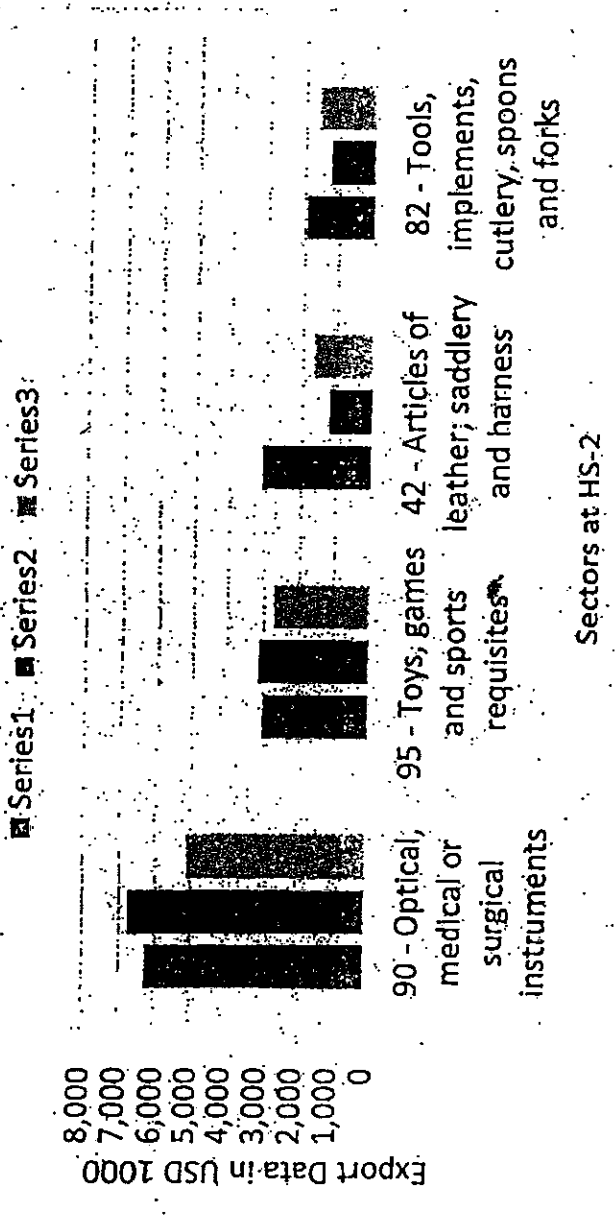
	<p>Ahmed  32. Falcon Associates (Pvt) Ltd. - Saqlain Amir Khan  33. Gadoon Textiles - Qurban Ali (FPCCI)  34. Gohar Textiles Ltd. - Muhammad Sohail Tabba  35. Tanias Collection - Gauhar Mustafa  36. Sapphire Finishing Mills Limited - Talat Hafeez Khan  37. Afroze Textile industries (Pvt.) Ltd. - Muhammed Tahir Mehmood Khan  38. ZIS Textile, Faisalabad - Bilal Alam Lari  39. Royal Textile Mills Limited - Zafar Iqbal Sarwar  40. Atom Seed Corporation - Muhammad Zahid Shah (FPCCI)  41. Askari Shoes Pakistan - Muhammad Saleem (FPCCI)  42. Kumail Gloves Industries - Muhammad Kamran Aslam  43. Wah Nobel Group of Companies - Qamar Munir  44. Al Rehman Coal Company - Brigadier Shiraz Ullah Choudhry  45. Coal &amp; Minerals - Mir Bahrose Hussain Reki  46. Abdul Sattar Nasar &amp; Sons - Sardar Yahya Khan Nasir  47. PEL - Abdul Aziz Nasar  48. M/s. Farooq Group of Companies - Muhammad Saleem  49. M/s Al-Riaz Agencies (Pvt.) Ltd. - Ghulam Farooq (QCCI)  50. FPCCI - Mian Nasser Hyatt Maggo (FPCCI)</p>
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			<ul style="list-style-type: none"> <li>51. Honorary Counsel General Tajikistan in KP - Dr. Khalid Amin Sheikh (FPCCI)</li> <li>52. Quetta CCI - Mr. Saïd Mahmood</li> <li>53. M/S. Aryana Company Limited Muhammad Akhter Kakar</li> <li>54. Educationist - Abdul Rahim (FPCCI)</li> <li>55. Housing Sector - Dr. Abdul Wajid</li> <li>56. Construction - Ghulam Hussain Shahid</li> <li>57. Real Estate - Maj. Abdul Shakoor</li> </ul>		
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Item-wise export data for the countries to which delegations were sent



# Top Exports from Sialkot to Turkey

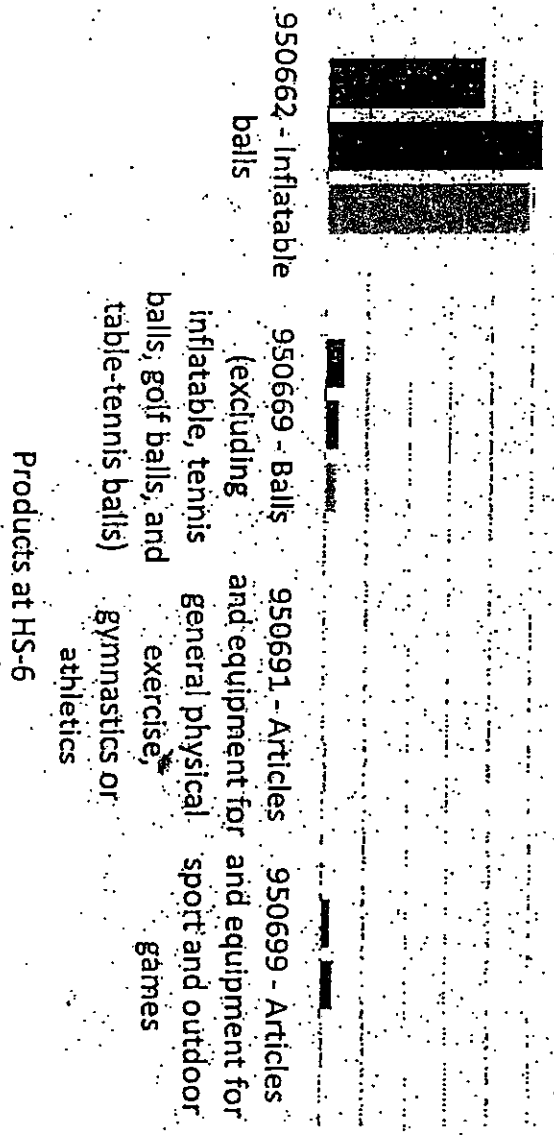


Sports Goods exports to Ukraine

■ 2018 ■ 2019 ■ 2020

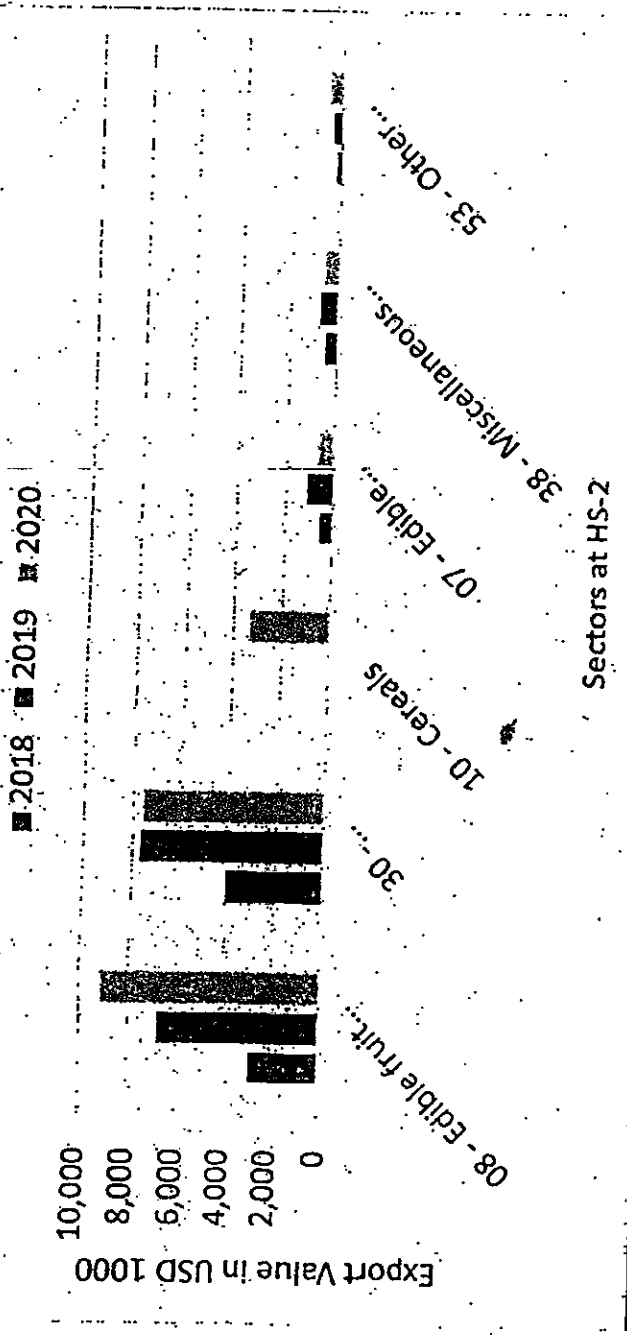
Export data in USD 1000

1,200  
1,000  
800  
600  
400  
200



Products at HS-6

# Top Exports to Uzbekistan



# Top Exports to Tajikistan

■ 2018 ■ 2019 ■ 2020

